



**BENCHMARK**  
INTERNATIONAL

## BENCHMARK INTERNATIONAL FACILITATES THE ACQUISITION OF THE COMMON SOURCE BY AUREUS GROUP



### SELLER

#### THE COMMON SOURCE

- Based in Houston, Texas
- Provides comprehensive information management services to legal firms and corporations
- Launched proprietary document review platform, GabrielDocs, to facilitate the company and review larger collections of documents

The founder commented, “It was very important that we found someone that would continue the company. Not just come in and say that they were going to buy the company then come in a fire people and sale the equipment...and where just interested in our clients and list of potential clients. It had to be someone that was going to keep as much staff as possible and continue what was started. Benchmark was able to provide the buyer that met [these] needs...and to maintain the level of service for our customers was important as well.”

### BUYER

#### AUREUS GROUP

- Based in Omaha, Nebraska
- Leading provider of staffing and recruitment solutions
- Serves medical staffing needs of healthcare facilities throughout the United States
- Affiliate of C&A Industries Inc



Benchmark International’s Transaction Director, Luis Vinals, commented “Benchmark International added value negotiating the asset deal. We saw throughout the deal process that the buyer, Aureus Tech, would acquire all the assets and not continue running a portion of the business that was not related to the existing services. With this knowledge, we were able to negotiate a deal that allowed the seller to retain assets related to a division that the buyer did not current operate or anticipate operating moving forward allowing the seller to obtain the best deal within the open market.”

## ABOUT BENCHMARK INTERNATIONAL

Benchmark International’s global offices provide business owners in the middle market and lower middle market with creative, value-maximizing solutions for growing and exiting their businesses. To date, Benchmark International has handled engagements in excess of \$6B across various industries worldwide. With decades of global M&A experience, Benchmark International’s deal teams, working from 12 offices across the world, have assisted hundreds of owners with achieving their personal objectives and ensuring the continued growth of their businesses.

